**Five Factor Machiavellianism Inventory (FFMI):** The following statements deal with how you think, feel, and act. Please read each item carefully and circle the number that best corresponds to your agreement or disagreement. If you **disagree strongly circle** **1**, if you **disagree a little** **circle** **2**, if you **neither agree nor disagree** **circle 3**, if you **agree a little** **circle 4**, and if you **strongly agree circle** **5**. There are no right or wrong answers, and you need not be an expert to complete this questionnaire.

**Disagree Disagree Neither agree Agree Agree**

**strongly a little nor disagree a little strongly**

  **1 2 3 4 5**

|  |  |
| --- | --- |
| 1.     I am not an ambitious person. | 1 2 3 4 5 |
| 2.     My friends would call me lazy. | 1 2 3 4 5 |
| 3.     I will go out of my way to help other people.  | 1 2 3 4 5 |
| 4.     In meetings, I typically let others do the talking.  | 1 2 3 4 5 |
| 5.     I don't seem to be completely successful at anything.  | 1 2 3 4 5 |
| 6.     I like to carefully consider the consequences before I make a decision.  | 1 2 3 4 5 |
| 7.     People would describe me as emotionally stable. | 1 2 3 4 5 |
| 8.     Humility is overrated.  | 1 2 3 4 5 |
| 9.     I like to map out my projects before I begin. | 1 2 3 4 5 |
| 10.  I am confident interacting with others. | 1 2 3 4 5 |
| 11.  Sometimes you have to lie to get things done. | 1 2 3 4 5 |
| 12.  I would rather be known as "practical" than "kind."  | 1 2 3 4 5 |
| 13.  It is important to be wary of others' motives. | 1 2 3 4 5 |
| 14.  I have a strong drive for power.  | 1 2 3 4 5 |
| 15.  I work hard to pursue my goals.  | 1 2 3 4 5 |
| 16.  I try to help those who are less fortunate.  | 1 2 3 4 5 |
| 17.  I am a very persuasive person. | 1 2 3 4 5 |
| 18.  People look to me to “get the job done.” | 1 2 3 4 5 |
| 19.  "Act first, think later," describes me well.  | 1 2 3 4 5 |
| 20.  When I'm under a great deal of stress, sometimes I feel like I'm going to pieces.  | 1 2 3 4 5 |
| 21.  I am more intelligent than most people my age.  | 1 2 3 4 5 |
| 22.  I like having everything in its own, proper place. | 1 2 3 4 5 |
| 23.  I feel inferior to others.  | 1 2 3 4 5 |
| 24.  I'm not crafty or sly.  | 1 2 3 4 5 |
| 25.  I'm not a particularly sympathetic person. | 1 2 3 4 5 |
| 26.  I think that most people try to be honest.  | 1 2 3 4 5 |
| 27.  I aspire for greatness. | 1 2 3 4 5 |
| 28.  I have lots of energy most days. | 1 2 3 4 5 |
| 29.  I think it is important to be charitable to others.  | 1 2 3 4 5 |
| 30.  I do not have a problem with speaking my mind. | 1 2 3 4 5 |
| 31.  I am efficient and effective at my work. | 1 2 3 4 5 |
| 32.  I tend to jump right into things without thinking very far ahead.  | 1 2 3 4 5 |
| 33.  I get so emotional that I can't think straight.  | 1 2 3 4 5 |
| 34.  It’s easy for me to outsmart my peers. | 1 2 3 4 5 |
| 35.  I never seem to be able to get organized.  | 1 2 3 4 5 |
| 36.  I am very sure of myself.  | 1 2 3 4 5 |
| 37.  I use flattery to get what I want. | 1 2 3 4 5 |
| 38.  I don’t worry about other people’s needs if they conflict with my own. | 1 2 3 4 5 |
| 39.  I have a great deal of faith in human nature.  | 1 2 3 4 5 |
| 40.  I want to be an important person.  | 1 2 3 4 5 |
| 41.  A lot of other people are more active than I am.  | 1 2 3 4 5 |
| 42.  I view others as tools to be used and manipulated. | 1 2 3 4 5 |
| 43.  People would say that I have trouble standing up for myself.  | 1 2 3 4 5 |
| 44.  I am often unsure of how to proceed in my life.  | 1 2 3 4 5 |
| 45.  I don’t make many spur of the moment decisions. | 1 2 3 4 5 |
| 46.  I am not easily flustered. | 1 2 3 4 5 |
| 47.  I am better than others. | 1 2 3 4 5 |
| 48.  I prefer to be spontaneous rather than planning everything out.  | 1 2 3 4 5 |
| 49.  I am not easily embarrassed. | 1 2 3 4 5 |
| 50.  Being honest all of the time won’t lead to success. | 1 2 3 4 5 |
| 51.  Other people describe me as cold-hearted. | 1 2 3 4 5 |
| 52.  I tend to assume the best about people. | 1 2 3 4 5 |

**Scoring Key:**

An “r” next to an item indicates that it should reverse-scored (i.e., 5 = 1, 2 =4, 3 = 3, 4 = 2, and 5 = 1) before being summed or averaged with the rest of the items.

Subscales

Achievement: 1r, 14, 27, 40

Activity: 2r, 15, 28, 41r

Selfishness (low Altruism): 3r, 16r, 29r, 42

Assertiveness: 4r, 17, 30, 43r

Competence: 5r, 18, 31, 44r

Deliberation: 6, 19r, 32r, 45

Invulnerable: 7, 20r, 33r, 46

Immodesty: 8, 21, 34, 47

Order: 9, 22, 35r, 48r

Self-confidence: 10, 23r, 36, 49

Manipulative: 11, 24r, 37, 50

Callousness: 12, 25, 38, 51

Cynical: 13, 26r, 39r, 52r

The Total Score is computed by averaging or summing the 13 scales above.

Three factor scores can also be computed:

Antagonism: Selfishness (low Altruism), Immodesty, Manipulative, Callousness, Cynical

Agency: Achievement, Activity, Assertiveness, Competence, Self-confidence, Invulnerable

Planfulness: Deliberation, Order